

New Horizons CLC of Singapore Gold Level Novell Partnership

Dear Valued Clients,

New Horizons CLC of Singapore is a Gold Level Novell Authorized Training Partner in the Asia Pacific Region. They are a cooperative force in improving solutions, tools and expertise for the IT community. With Novell taking a leading position in the Linux* and open source movement, Novell is working with its authorized partners to embrace the Linux strategy worldwide. New Horizons CLC of Singapore has been a part of this strategy with Novell for the past two years.

In an association with Novell, Gold partners such as New Horizons CLC of Singapore are provided with all the latest Novell subscriptions and resources as well as access to the latest software to stay up to date with Novell products. Resources are provided to ensure that the hardware and the technology used are supported by Novell's latest training products. New Horizons also employs CNIs (Certified Novell Instructors) on staff to present training. These instructors ensure that the training delivered will meet with the criteria Novell sets forth for its Gold level partners. Through this expertise, New Horizons has been able to offer many Novell seminars over the years that provide more in depth understanding of Novell products. Novell also requires its partners to offer the "Metrics that Matter" evaluation tool which measures the overall quality of the training experience. This helps to maintain the standard of excellence that Novell is known for in Training materials.

In addition to these partner benefits, New Horizons Singapore is also an Authorized Practicum Testing Provider. This means that in addition to receiving high-quality Linux training, customers can also participate in Novell's new state-of-the-art testing technology to assess the knowledge and understanding of their training experience. This practical, hands-on testing methodology is offered at New Horizons as well as other Authorized Practicum Testing partners.

We are pleased to have partners such as New Horizons Singapore participate with us in offering our training products worldwide. As we continue to reach out to customers through seminars, classes, testing and other learning methodologies, we are committed to increasing the value of our training through our partnership.

Sincerely,



Shirley Reynolds
Program Manager
Partner Program
Novell, Inc.